



3rd Annual Business Opportunities and Entrepreneurial Training Summit



November 13, 2017

What is the Purple Line

- The Purple Line is a 16.2 mile east-west light rail line between Bethesda in Montgomery County and New Carrollton in Prince George's County.
- It operates mostly on the surface in dedicated and mixed use right of way and has 21 stations
- Trains will arrive every 7.5 minutes in peak periods and 10-15 minutes off-peak.
- Fare System will be compatible with WMATA's system.
- It will carry more than 59,500 daily riders when it opens in 2022.



Light Rail Vehicle Interior



Interior Rendering 1



Interior Rendering 2

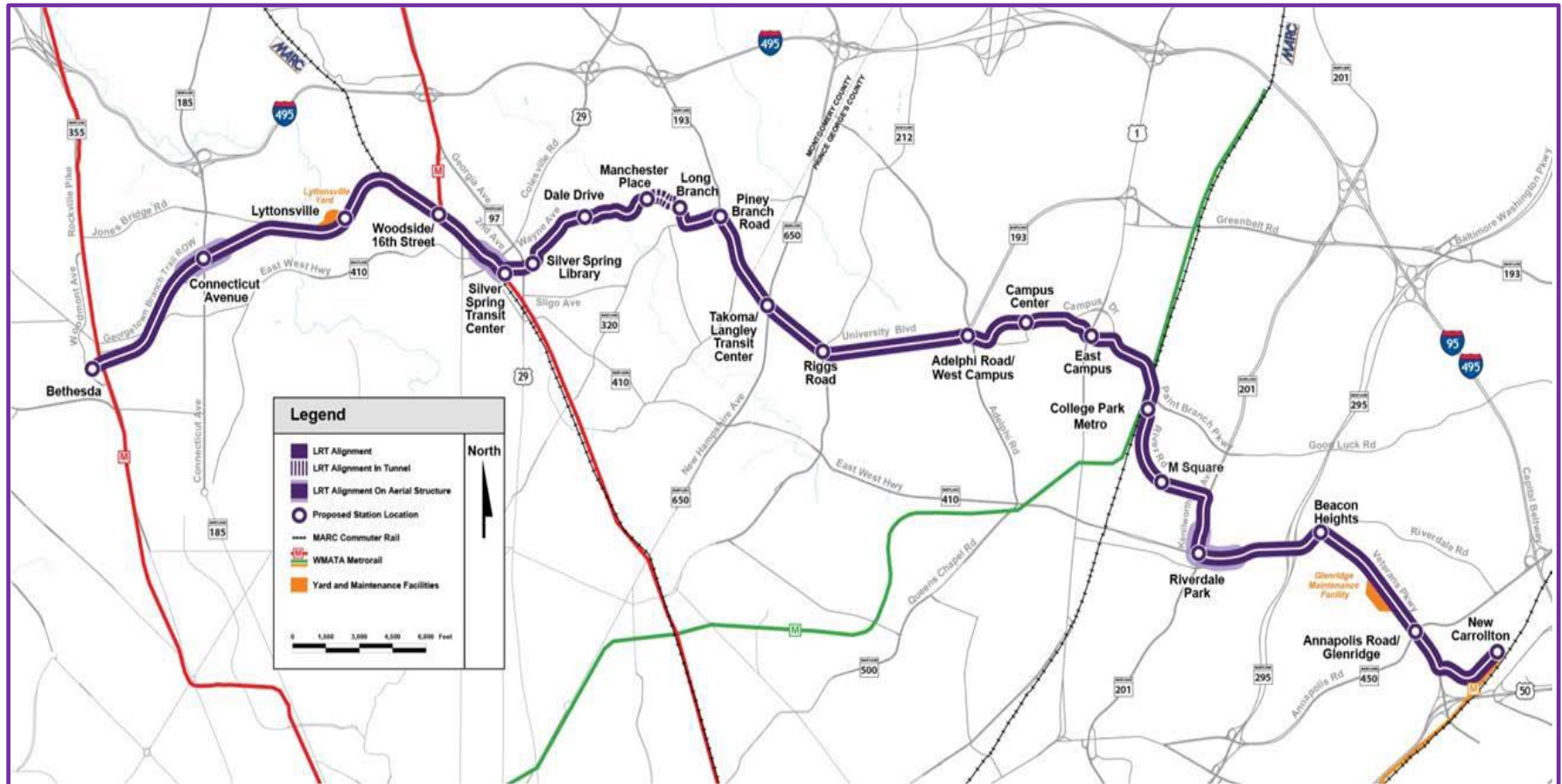


Interior Rendering 3



Interior Rendering 4

A New East-West Connection for Maryland's Fastest Growing Counties



Connecting the Dots

The Purple Line is a new transit system for Montgomery and Prince George's counties and connects travelers to the major transit systems serving Washington D.C.

Purple Line links to:

- Four D.C. Metro rail lines
- Three MDOT MTA regional commuter rail lines
- Amtrak's Northeast Corridor
- Local bus services.



Purple Line is a P3 Project

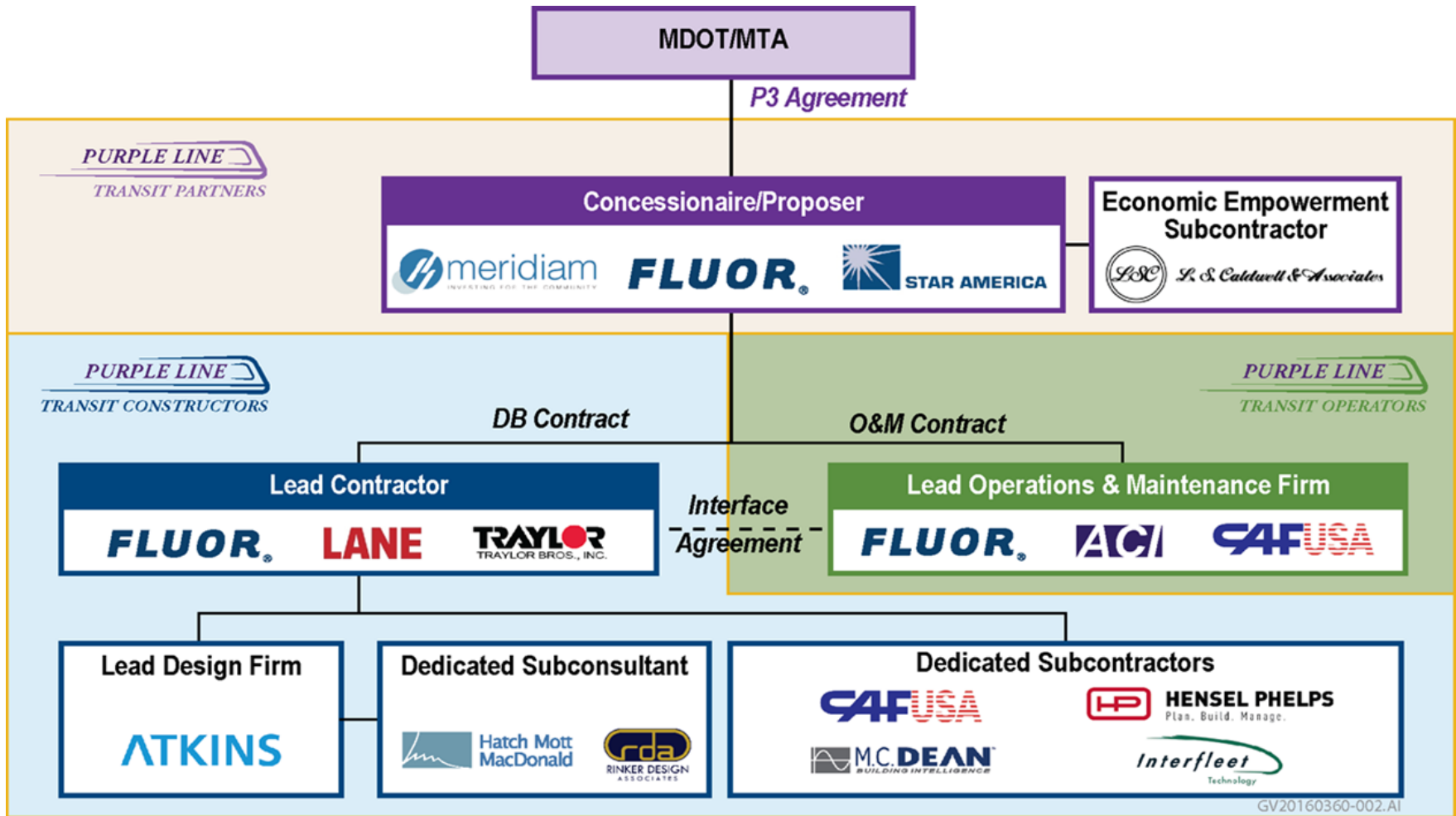
- **Schedule discipline** -- Our P3 (Public Private Partnership) agreement is focused on asset availability and provides strong incentives for the Concessionaire to deliver the project on time.
- **Operational Issues** -- The Purple Line is a natural stand-alone asset that lies outside of MDOT MTA's area of operations.
- **Cost & Constructability** – Proposers brought new ideas to the table that saved money and improved constructability.
- **Risk Allocation** – The P3 contract provides a reasonable allocation of project risk between the Owner and Concessionaire.
- **Performance** -- Operations and maintenance over the 30-year operating period must meet high standards or else the Concessionaire could be subject to financial penalties.

Construction Started in August

- The P3 leveraged \$1 billion in private investment and \$900 million of federal government funds.
- Federal investment in the project is less than 40% of the design and construction cost.
- During the 30-year operating period the State will pay the Concessionaire, on average, \$150 million annually. Few public transit operators can say they know what their costs will be 30 years from time of opening.
- The project financing does not add to the State tax supported debt.



The P3 Team



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Procurement Opportunities with Purple Line Transit Partners

Firms interested in pursuing contract opportunities on the Purple Line project can register as a vendor with PLTP. Registered vendors will receive regular email updates on project subcontract opportunities.

www.purplelinetransitpartners.com

PLTP is currently seeking:

- Engineering Design and Inspection Services
- Material Suppliers & Testing -- concrete, asphalt, rebar, precast arches and pipe (10 miles), high voltage equipment, etc.
- Construction services -- bridges, structures, paving, duct banks, utility relocation and tunnel work
- Concrete finish work
- Stormwater Management Ponds and Wetland Restoration

The Purple Line Project
Supports Private Development
&
Creates New Opportunities
Outside the Contract

An Increase In Economic Activity

- Rail improvements in general stimulate growth in adjoining properties.
- They have a wide range of potential to deliver commercial and residential development around station sites.
- New rail service can spur new investment, development and sustainability.
- **... In our case, that's what has happened.**
- Since the signing of the Purple Line contract, the new light rail line has drawn an increasingly complex mix of interest, in Montgomery and Prince George's, Maryland's fastest growing counties.
- Land developers want to build a stone's throw away from the Purple Line.



Apex Building Redevelopment

- **Developer:** Carr Properties
- **Location:** Bethesda
- **Nearest Stations:** Purple Line Bethesda Station/WMATA Red Line
- **Details:** \$500M development totaling 937,000 sq. ft. (360,000 sq. ft. office; 15,000 sq. ft. retail; 500 luxury apartments; and public spaces).



Chevy Chase Lake

- **Developer:** Chevy Chase Land Co. and Bozzuto
- **Location:** Chevy Chase
- **Nearest Station:** Purple Line Connecticut Avenue Station
- **Details:** Transforming a suburban-style shopping center into a mixed-use town center with 500 residential units and 69,000 sq. ft. of retail.



Gilbane's College Park Development

- **Developer:** Gilbane Development Co.
- **Location:** College Park
- **Nearest Station:** Purple Line College Park Station
- **Details:** 430-unit mixed-use development, 12,000 sq. ft. of retail, 23 two-story townhome units and 27 live-work loft units.



New Carrollton's TOD

- **Developer:** Berman Enterprises, Forest City Washington, and Urban Atlantic
- **Location:** New Carrollton
- **Nearest Station:** Purple Line New Carrollton Station
- **Development Details:** From Berman: 97,000 sq. ft. of office space, 556 apartments, 61,000 sq. ft. of retail space. JV of Forest City and Urban Atlantic: 1.1M sq. ft. of office space, 1.3M sq. ft. of residential, 150K SF of retail and 150 sq. ft. of hotel space.



Charles Lattuca
Executive Director
MDOT MTA Transit Development & Delivery
clattuca@mta.maryland.gov

